



PISTACHIO THE HAPPY NUT

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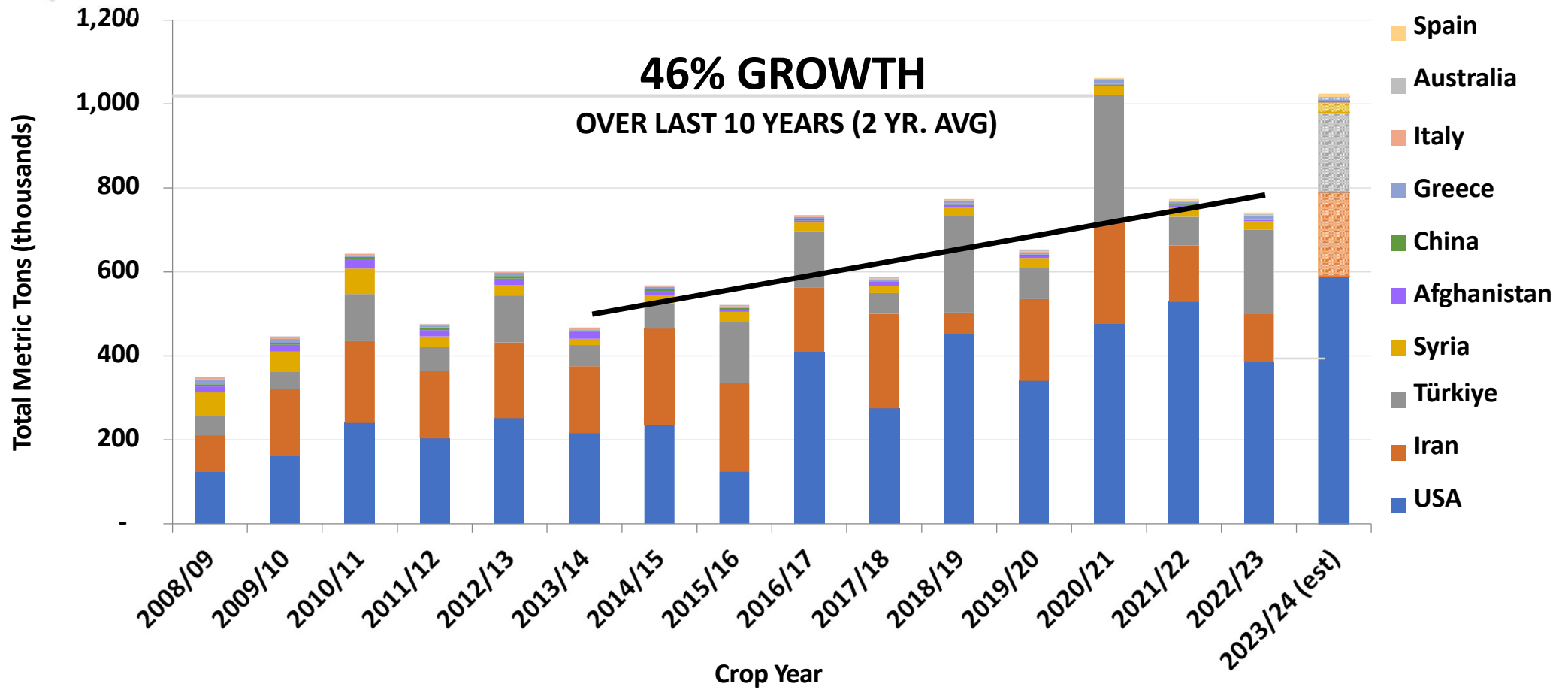
TOPICS

1. Total World Pistachio Production
2. Major world Pistachio Producing Country
3. Exports by Major Producing Country
4. World Pistachio Consumption – Major Mkts
5. India Pistachio Imports and future
6. Benefits and Power of pistachios
7. Why Import Pistachios and Growth





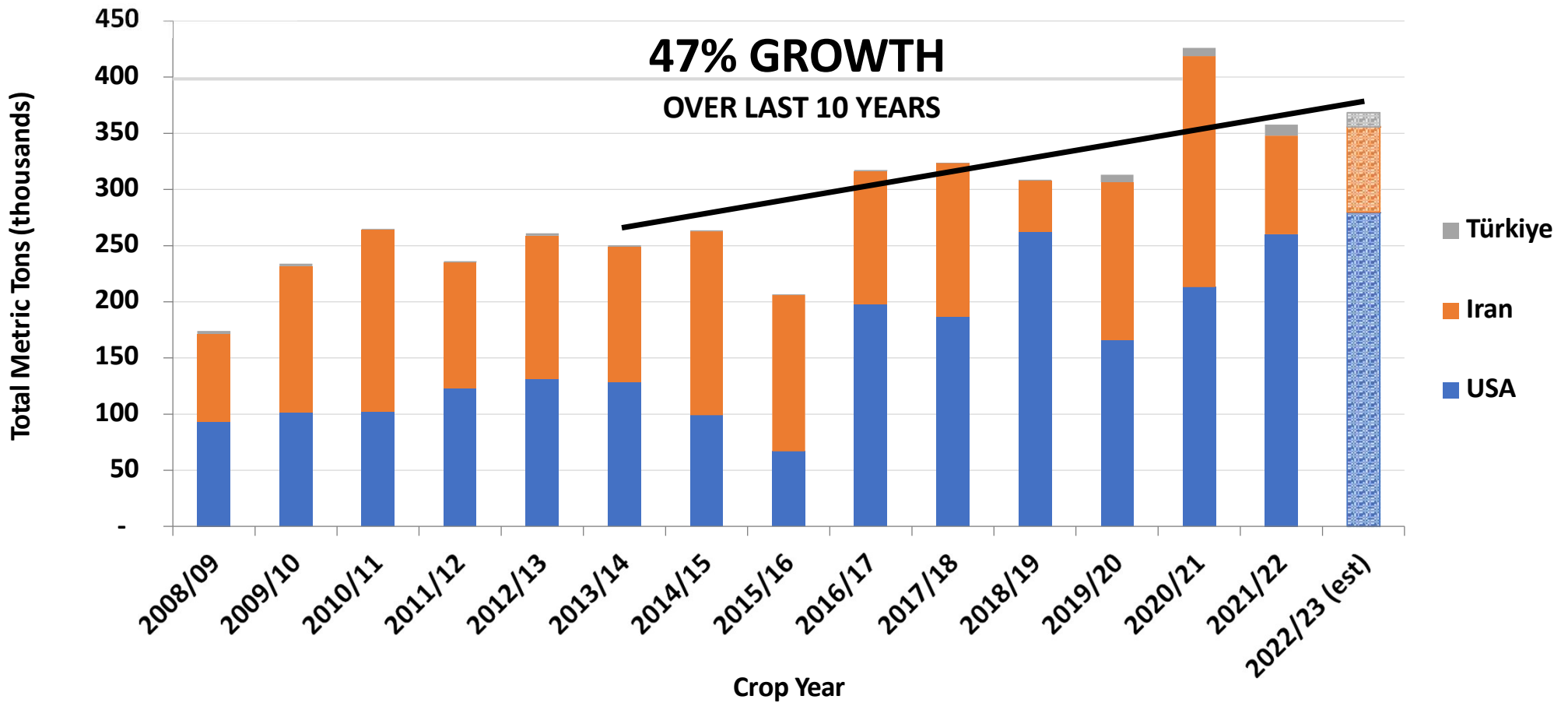
Total World Pistachio Production



Sources: US Administrative Committee for Pistachios, Iran Pistachio Association, Greek Nuts & Fruits Trade Association, Australia Pistachio Growers' Association and other INC sources.



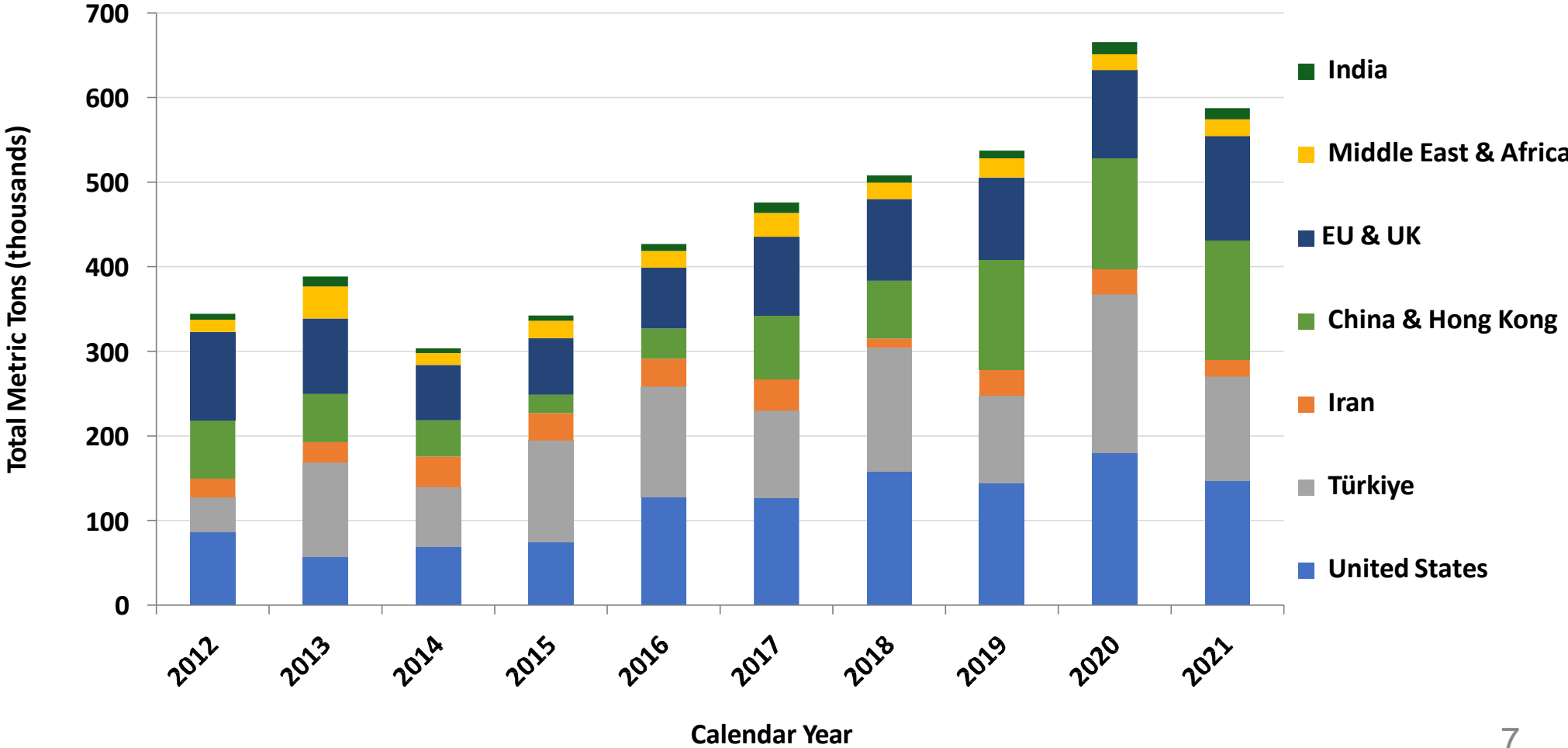
Exports by Major Producing Countries



Sources: US Administrative Committee for Pistachios, Iran Pistachio Association and INC.

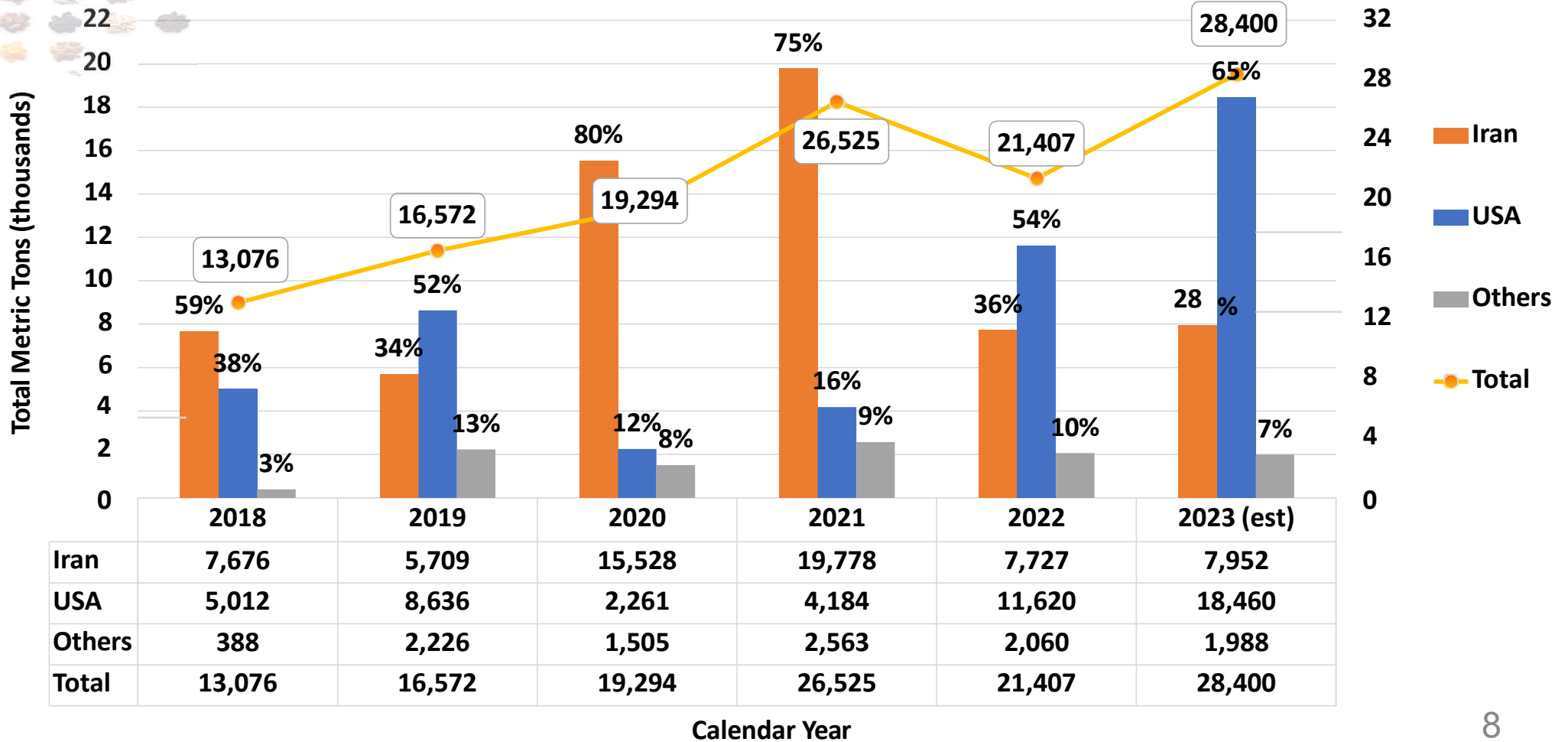


World Pistachio Consumption – MAJOR MKTS.



Source: INC

India Pistachio Imports



Source: Indian Customs Import Data

Why Import Pistachios and Growth

- India is the Country with big Vegetarian Population – Pistachios are a complete protein and have more antioxidants than any other nut.
- Growing economy and Spending power going up.
- Tier cities 2 and 3 are growing markets and South India also picking up demand
- Global market challenges are offset by strong continued consumer demand trend for pistachios.
- Powerful nutrition research is driving consumer messaging and increasing consumer awareness and demand for pistachios.
- Worldwide supply of pistachios is growing to meet current and projected demand.
- India is the next country to reach 50,000 MT Demand in next 4 to 5 years



WALNUTS- THE WISDOM FRUIT

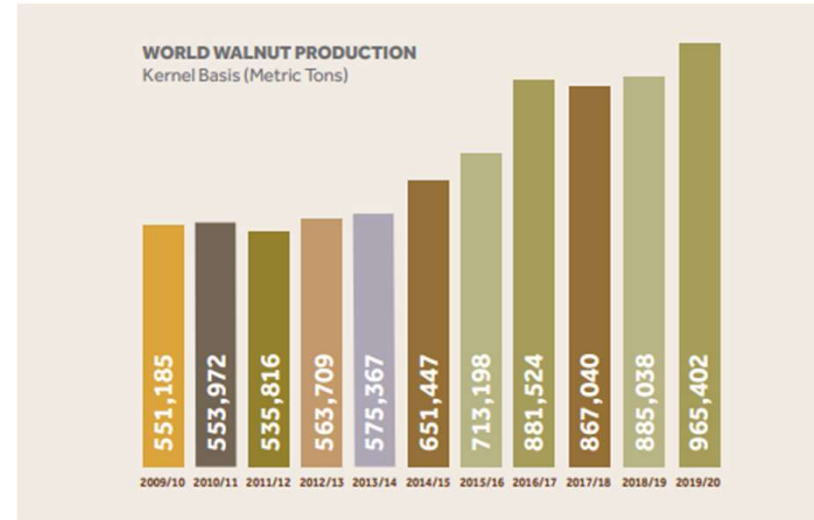


World Walnut Kernel Data- Production

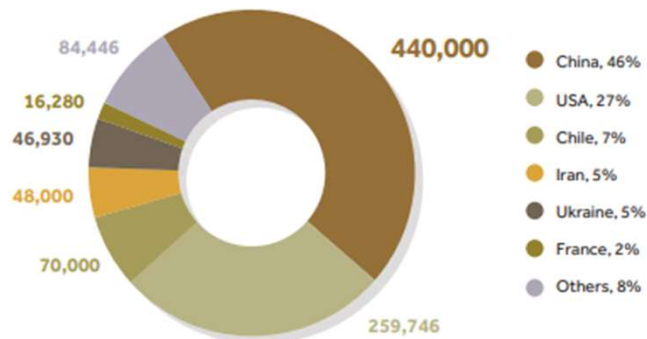


China Leader in production, with a healthy 42% Contribution to the overall market.

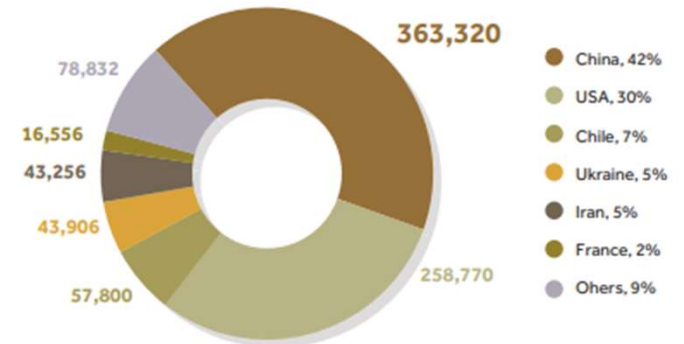
Indian Market Mainly focuses on USA and Chilean Crop



2019/20 WALNUT PRODUCTION
Kernel Basis (Metric Tons)



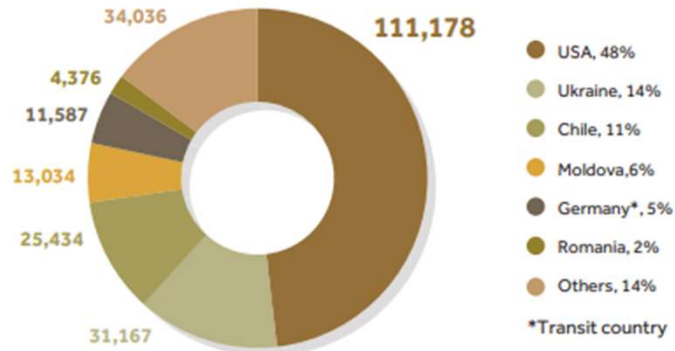
5-YEAR AVERAGE WALNUT PRODUCTION
Kernel Basis (Metric Tons)



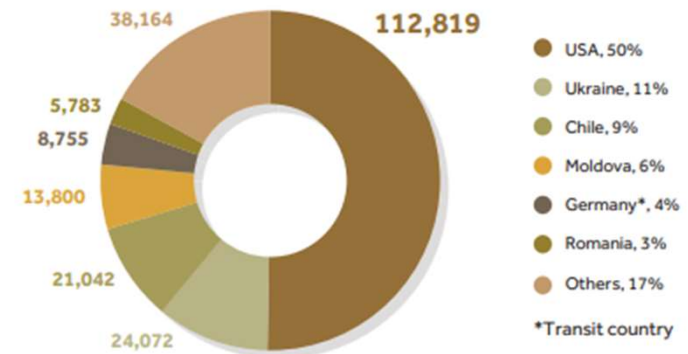
World Walnut In-shell Data-Export



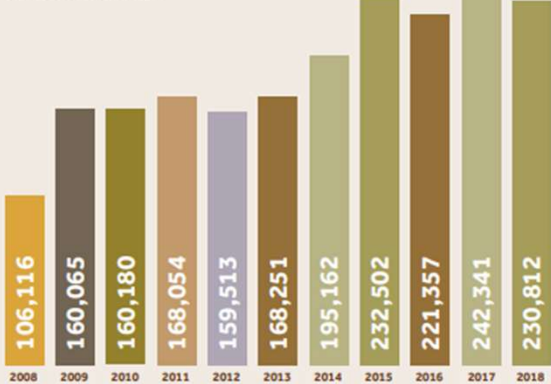
2018 WORLD WALNUT EXPORTS
Shelled (Metric Tons)



5-YEAR AVERAGE WALNUT EXPORTS
Shelled (Metric Tons)



WORLD WALNUT EXPORTS
Shelled (Metric Tons)

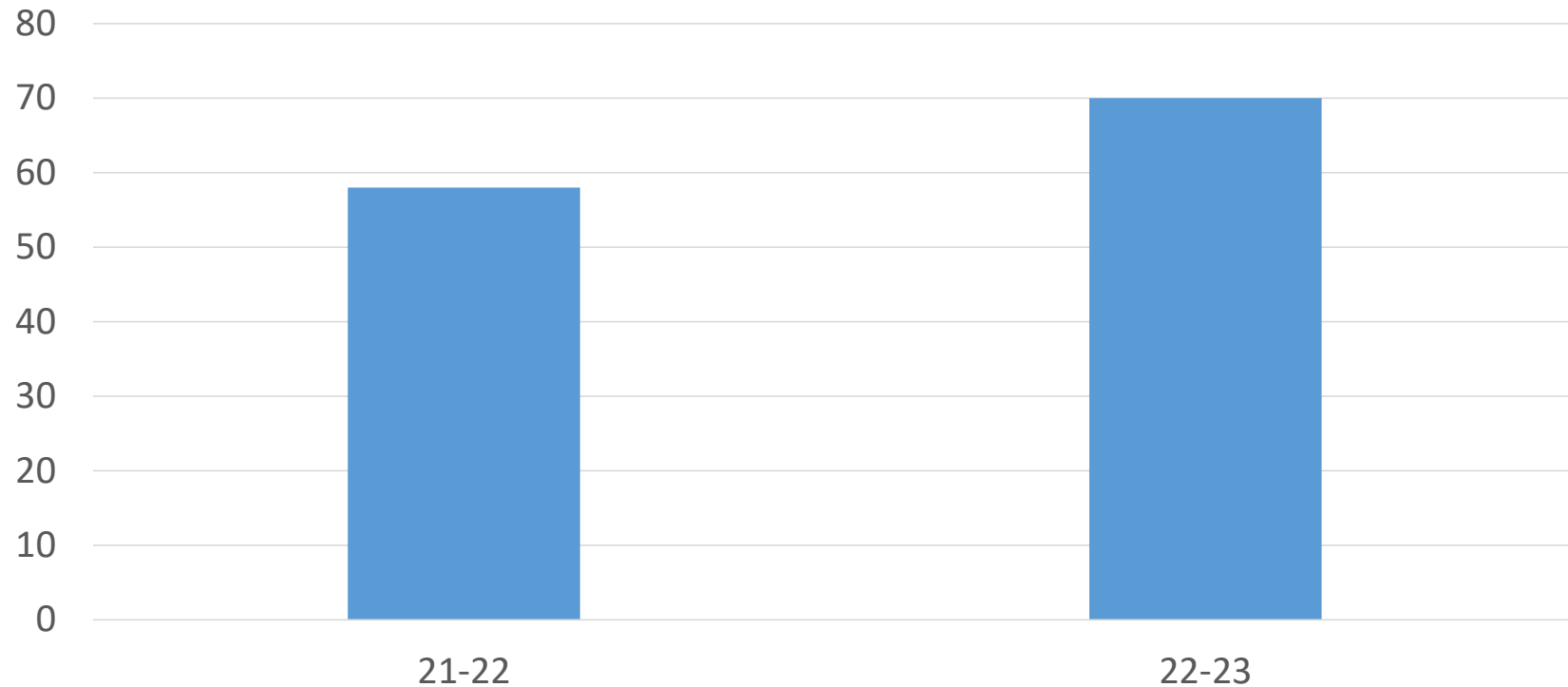


USA Exports 48% of its Walnuts.
Ukraine is the second largest Exporter followed by Chile

INDIAN WALNUT CONSUMPTION DATA



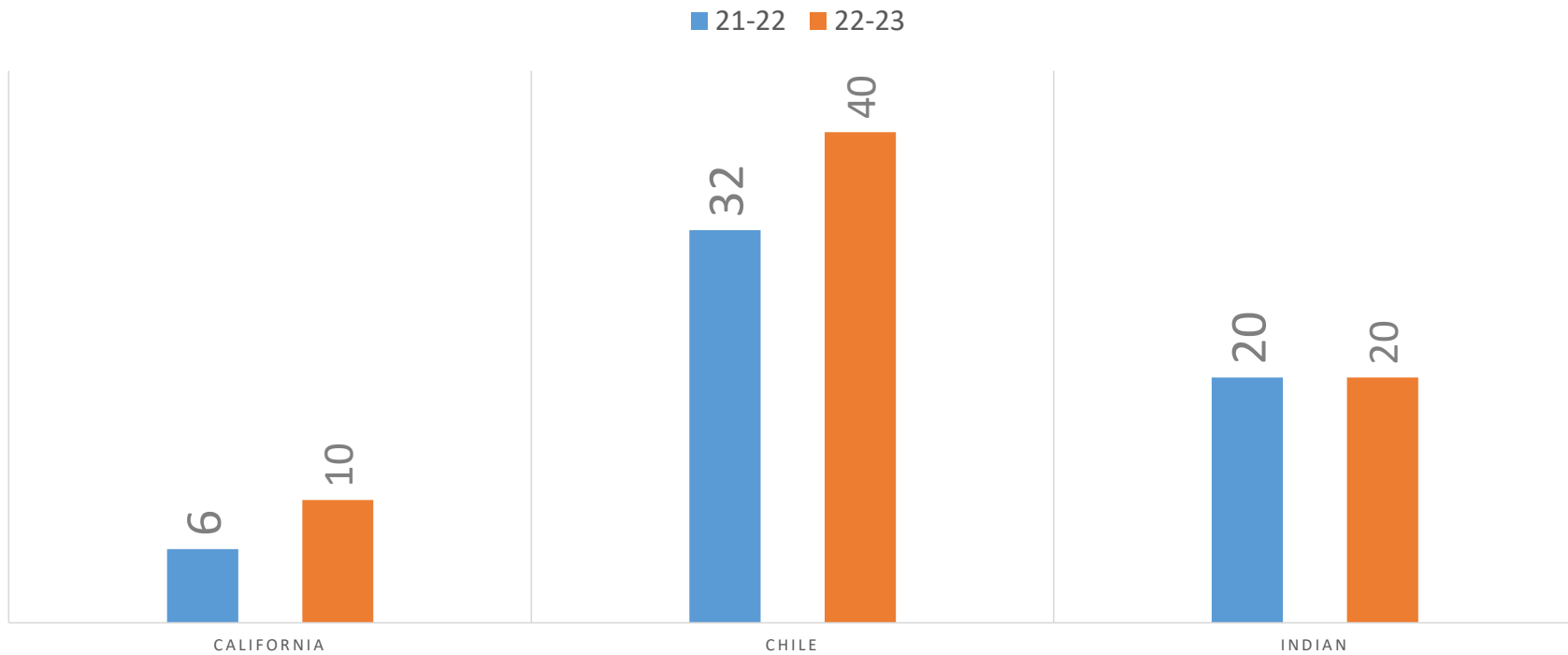
WALNUT CONSUMPTION(in '000 MT)



OVERALL CONSUMPTION TREND- INDIA



WALNUT CONSUMPTION TREND IN INDIA(IN '000 MT)





CONCLUSION



THANK YOU